ENERGY IMPOCT ILLINOIS Residential Retrofit Program

Lead Organization: Delta Institute **Program start:** October 31, 2011 **Target:** Single-Family Residential

Credit Enhancement: Loan Loss Reserve (LLR), \$500,000

Private Investment Available for Retrofit Lending: \$6,000,000

For over a decade, Delta has helped individuals, organizations, and communities demonstrate that building better economies and reforming our relationship with the environment go hand in hand. Delta is helping businesses cut costs by adopting green practices, and are transforming urban wastelands into vibrant, profitable marketplaces. Delta believes the Great Lakes Region has the potential to be a global leader in green technology, jobs and innovation, and their mission is to blaze the trail that will make this all possible by creating innovative models, sharing know-how and lessons learned, connecting people and technical resources with necessary funding, and acting as an independent, trustworthy guide to the Green Economy.

Project purpose: EI2's Residential Retrofit Program is a new financing program that promotes private market investment in energy efficiency (EE) measures in one-to-four unit residences throughout the seven-county metropolitan Chicago region and the City of Rockford. The program will offer two below-market loan products—an unsecured loan and a secured loan, both of which will have consistent terms across all participating financial institutions for transparency in the consumer marketplace. Homeowners can follow two paths: 1) take out loans for a suite of eligible energy efficiency measures that aligns with the utility rebate programs, or 2) take out a loan for a whole-home weatherization approach that includes a more comprehensive energy audit, and closely follows the guidelines of the Illinois Home Performance with Energy Star (IHP) program. Starting in the Fall of 2012, in close collaboration with the regional utilities, a rebate incentive up to \$1,750 dollars towards the cost of work will be available for interested homeowners.

Scope of Services:

- Support the investment of private capital in lending markets for residential energy efficiency projects.
- Provide increased access to capital, including potential rebates and incentives, for homeowners for energy efficiency upgrades and retrofits.
- Prove the cost savings benefits and market viability of retrofit financing.

Anticipated Outcomes:

- Completion of loan transactions and retrofit of at least 1,400 single-family structures located within the Chicago region and Rockford.
- Reduction of at least 15 percent in annual energy costs for participating homeowners.
- Creation of local rehab and construction jobs.