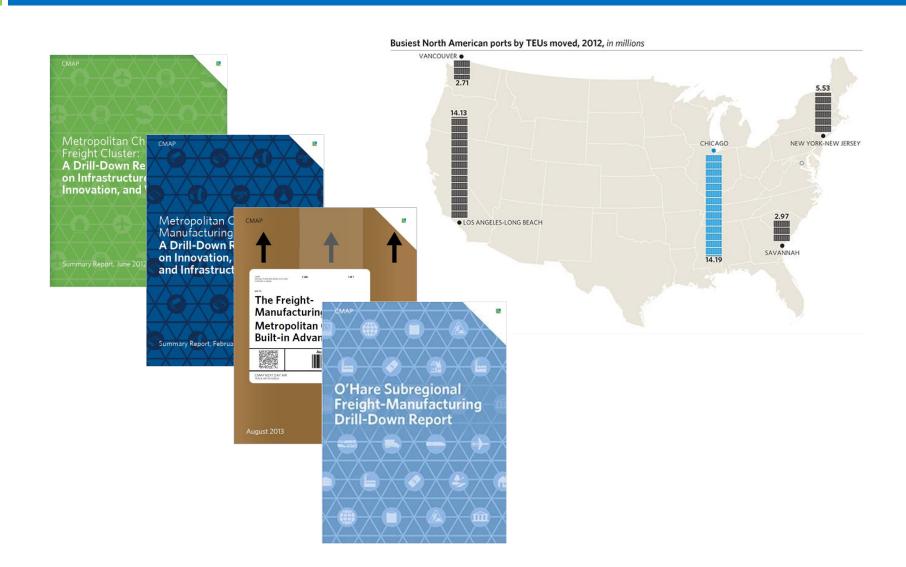
# CMAP GO TO 2040

Regional Supply Chains Report
Presentation to CMAP's Freight Committee
September 24, 2015

## Freight and economic development



## Report on the region's supply chains

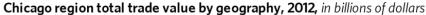
Top trading partners

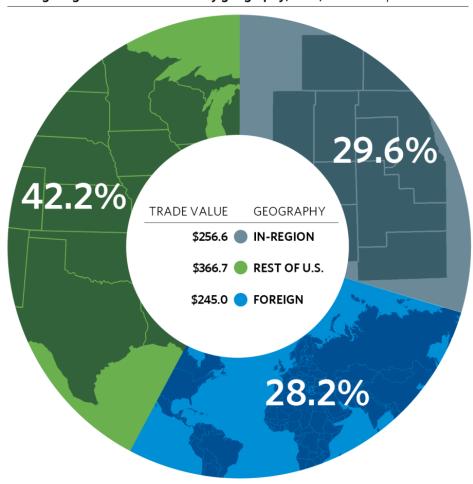
What commodities are traded

Manufacturing and mode choice

Trends in modern supply chains and logistics

## Geography of trade

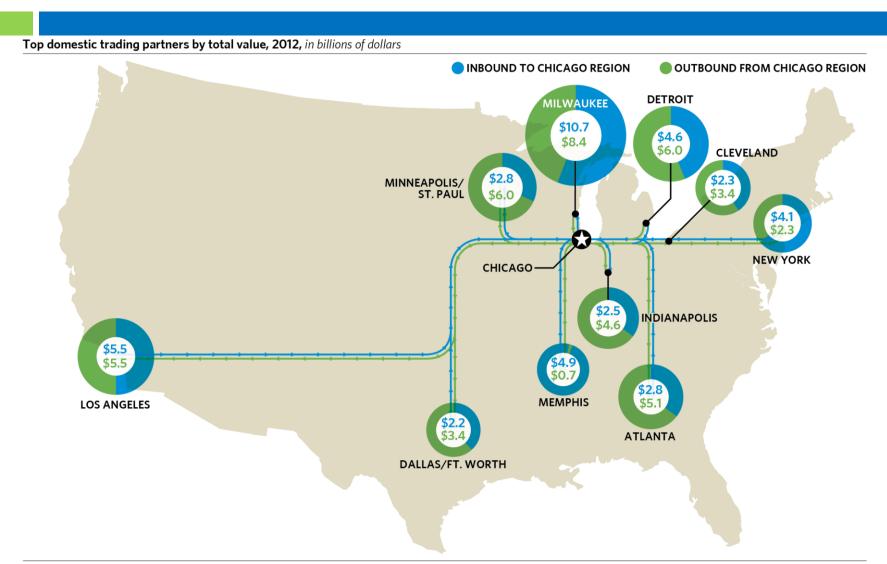




Note: Freight modes include: air, truck, rail, and water.

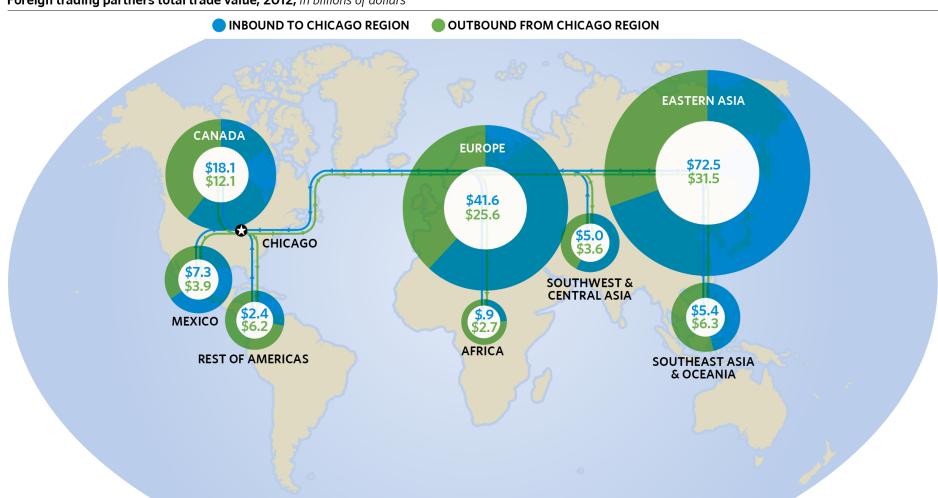
Source: Chicago Metropolitan Agency for Planning analysis of Freight Analysis Framework data.

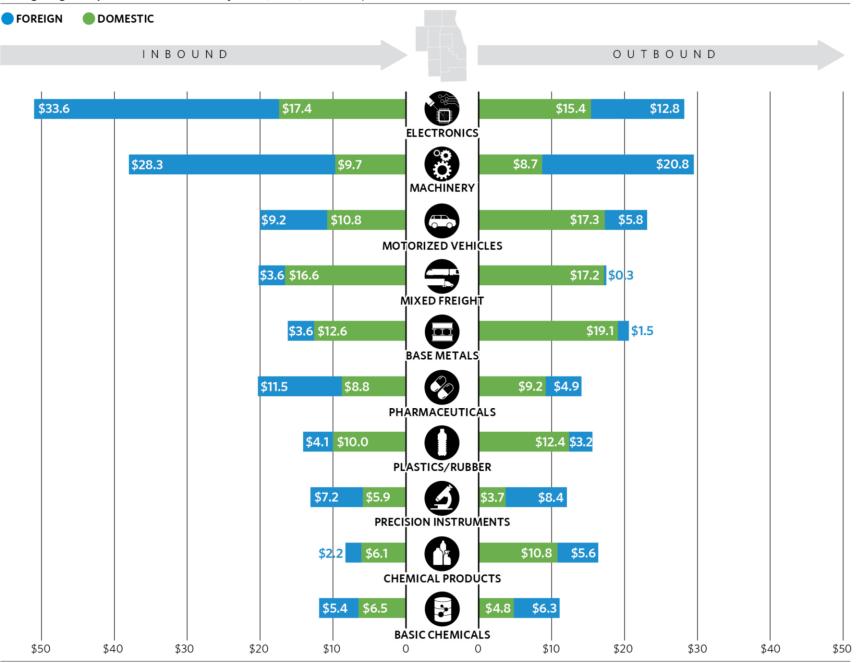
## Major trading partners



## Foreign trading partners

Foreign trading partners total trade value, 2012, in billions of dollars





FOREIGN DOMESTIC INBOUND OUTBOUND \$33.6 \$12.8 **ELECTRONICS** \$28.3 \$8.7 \$20.8 MACHINERY \$17.3 \$5.8 \$9.2 MOTORIZED VEHICLES \$17.2 \$0,3 \$3.6 \$16.6 MIXED FREIGHT \$3.6 \$12.6 \$1.5 BASE METALS \$11.5 \$9.2 \$4.9 PHARMACEUTICALS \$4.1 \$10.0 \$12.4 \$3.2 PL'ASTICS/RUBBER \$7.2 \$3.7 \$8.4 PRECISION INSTRUMENTS \$5.6 \$2.2 \$6.1 CHEMICAL PRODUCTS \$5.4 \$6.5 \$4.8 \$6.3 **BASIC CHEMICALS** \$50 \$40 \$30 \$20 \$10 \$10 \$20 \$50 \$30 \$40

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### Mode choice factors

#### Chicago region top trading partners by mode

MODE	TOP PARTNERS	3	MODE CHARACTERISTICS	WEIGHT	VALUE	TIME
	Los Angeles Cleveland Memphis	Atlanta San Francisco	Highest transportation costs Most reliable		<b>\$</b>	
	3	New York Minneapolis-St. Paul  Houston Seattle	Most versatile freight option, accounts for the majority of freight movement Fast and reliable  Typically ships bulk goods Shipping speeds vary			
	Houston New Orleans St. Louis	Baton Rouge Lake Charles, LA	Ships non-time-sensitive goods that depend on affordable transportation options Lowest transportation costs		\$	000

Sources: Chicago Metropolitan Agency for Planning analysis of Freight Analysis Framework data; Wial et al., "Why Does Manufacturing Matter?" 2012.

### Modern supply chains and logistics trends

- Outsourcing logistics
- Increasing reliance on 3PLs
- Increasing demand for larger distribution spaces
- Growth in multimodal transportation

#### Logistics firms roles and services

#### **SERVICE PROVIDED ENTITY** Carrier Handles the physical transport of goods from one location to another. Negotiates terms of freight movement agreements Broker between shippers and carriers for a fee. Client base may consist of either carriers or shippers. **Forwarder** Negotiates terms of freight movement agreements between shippers and carriers for a fee, typically with international shipments. May advise clients on export laws and regulations, as well as product packaging and carriage costs. **Third Party** Provides comprehensive logistics services. Logistics Services may include arranging transportation, warehousing, cross-docking, inventory management, packaging, and freight forwarding.

Sources: Council of Supply Chain Management Professionals Supply Chain Management Terms and Glossary, 2013; Export.gov.

## Moving forward

- Supply chain report will be published
  - Components of the analysis will be integrated into the freight plan

- Future drill downs into specific supply chains
  - Metals cluster
  - Future TBD

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