#### Sales Tax Rebates in Northeastern Illinois

CMAP Land Use Committee
June 15, 2016



#### Tax policy drives the 359 active sales tax rebate agreements in northeastern Illinois

Municipalities and counties receive sales tax revenue based on location of sales



Communities agree to rebate a portion of sales tax revenue generated in a business back to businesses and developers

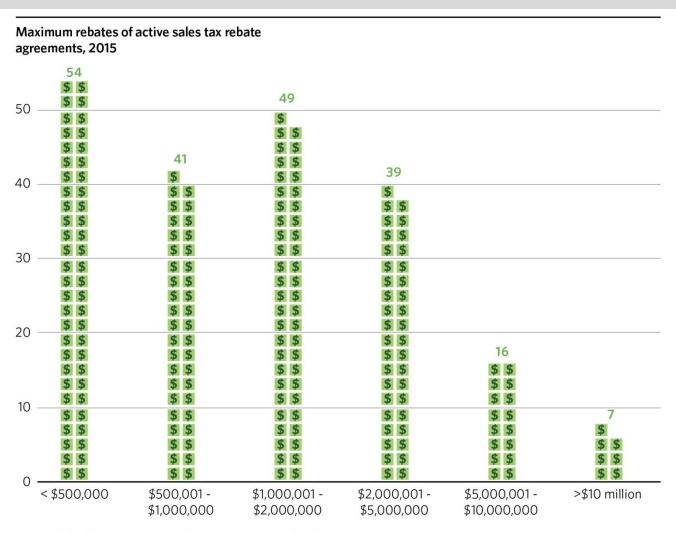


### Sales tax rebate locations by development type, Vehicle dealership County boundaries Retail Municipalities Source: Chicago Metropolitan Agency for Planning analysis of Illinois Department of Revenue data, November 2015. Other

## Most sales tax rebates go to retailers and vehicle dealerships

Sales tax rebate locations by development type, 2015

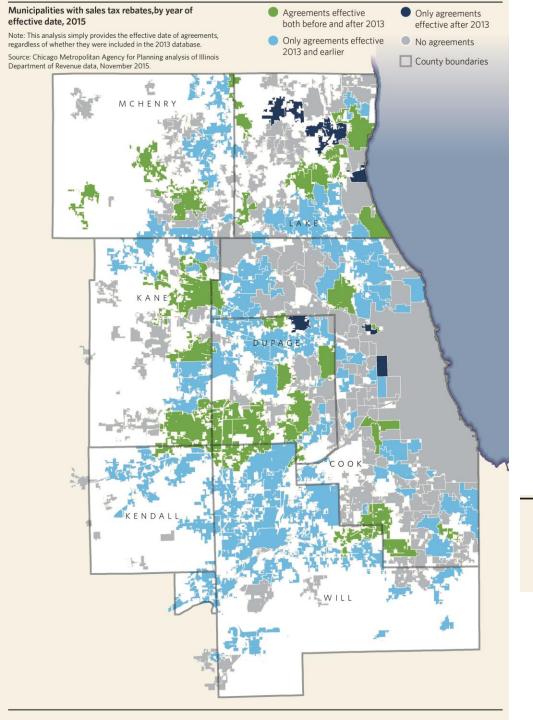
#### Under the agreements with known maximums, municipalities have committed \$496 million in total





Note: Excludes the 153 agreements with no maximum amount listed.

Source: Chicago Metropolitan Agency for Planning analysis of Illinois Department of Revenue data, November 2015.



# Most of the 131 municipalities with active rebates only had agreements effective starting 2013 or earlier

Municipalities with sales tax rebate agreements, by year of effective date, 2015

- Agreements effective both before and after 2013
- Only agreements effective 2013 and earlier
- Only agreements effective after 2013
- No agreements

### Retailers receiving sales tax rebates are more likely to be on municipal borders than other retail

Proportion of developments on or adjacent to municipal borders, by type of development, 2015

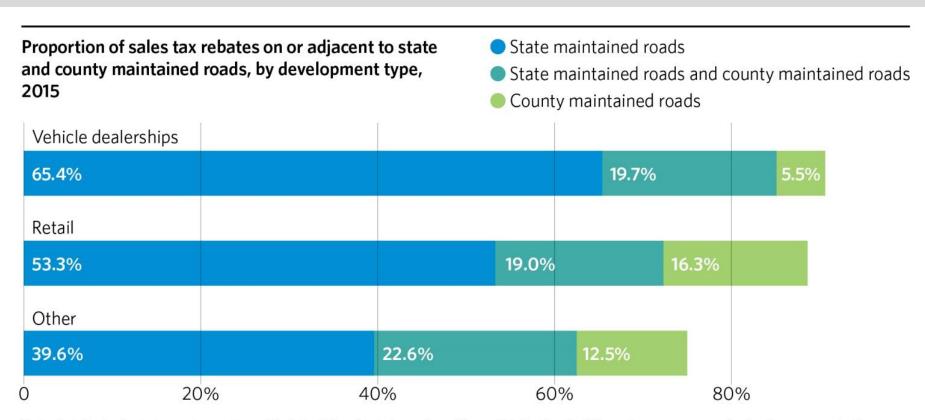


Note: Retail also includes restaurants and hotels. Other includes sales offices, distribution facilities, showrooms, service businesses, and other types of businesses. All retail businesses in the region exclude the City of Chicago.

Source: Chicago Metropolitan Agency for Planning analysis of Illinois Department of Revenue data, November 2015 and CoStar data, 2015.



#### Developments receiving sales tax rebates are often on state or county maintained roadways



Note: Retail also includes restaurants and hotels. Other includes sales offices, distribution facilities, showrooms, service businesses, and other types of businesses.

Source: Chicago Metropolitan Agency for Planning analysis of Illinois Department of Revenue data, November 2015 and Illinois Roadway Information System, 2014.



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